



We are looking for a **Dental Product Sales Staff(m/f/div.)**

GDF Company for dental research and innovations GmbH is an internationally active and successful industrial company with around 90 employees. As part of the Japanese MANI, Inc. As a group company, we have been developing and manufacturing customer-specific premium products for dental applications at our location in Rosbach vor der Höhe for more than 40 years.

Description:

Through sales promotional activities, the missions are to achieve the annual sales target and enhance brand awareness of MANI dental products such Endodontic Files and Rotary Burs in Europe, additionally to achieve sales target, set the stretched target and make proper strategy, distributors management are prepositions. The tasks include:

- Negotiation with distributors for sales expansion
- New customers development and generate the market demand
- Promote the products through customer visits, Exhibitions and/or Congresses
- Distributors management
- Attend Exhibitions and Congress
- Products education to distributors

Your profile:

- Experience on dental field
- Several years of experience in the international dental industry
- Business fluent knowledge of German and English (Knowledge of French, Spanish and Italian are advantageous)
- Willingness and pleasure to travel (inside and outside of Europe)
- Strong communication skills, intercultural skills and excellent skills in relationship building and customer loyalty
- A quick learner, strong analytical skills and proactivity

Our Benefits:

We offer you a varied and exciting area of responsibility in the growth market of healthcare, an appropriate income and a team-oriented working atmosphere in a dynamic company.

Have we piqued your interest? Then send us your application documents, stating your salary expectations and your earliest possible starting date. If you have any further questions, please contact Luisa Ambrosio.

We look forward to you!



Contact:

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